

Winona ORC Industries
Board of Directors
Minutes of April 22, 2013 5:00PM

Directors Present: : Dave Adank, Jim Yenish, Bob Peterson, Jim Pomeroy, Don Schneider, Kevin O'Reilly, Deb McClellan, Maggi Modjeski, Laurel Mohan, Ann Nelson, Ron Wenzel and Chad Anderson

Directors Absent: Bill Reinarts

Employees Present: Judie Foster-Lupkin

Guest: Blaine Krogh

1. **Review of Agenda:** Motion made and seconded (Schneider- Peterson) to approve the agenda. Motion carried.
2. **New Board Members** - Welcome Deb McClellan!
3. **Review of Minutes:** Motion made (O'Reilly-Wenzel) to accept the minutes. Motion carried.
4. **Finance Committee Report:** Chad Anderson reported.
The month showed a net profit of \$3267 due to attention to watching operating expenses.
Motion made and seconded (Pomeroy – Peterson) to accept the Financial Committee Report.
Motion carried.
5. **Executive Director's Report:** Judie Foster-Lupkin reported.
EE Contract – The Extended Employment contract was accepted.
Legislation - Struggling over budget cuts – working with MOHR, our association to continue dialogue with legislature. Watching a lawsuit in Oregon which proposes to close sheltered workshops. Integration is ideal, but not realistic for all.
 - Next Board meeting – changed to June 3rd. Will be picture day!
6. **Committee Reports:** The following committee reports were presented to the Board. The reports are a summary of the topics that were addressed at each meeting. Additional detail and exhibits related to the subject matter can be found in the minutes of each respective meeting located on the secure website.

Personnel – Jim Pomeroy reported. The committee approved the policy on diversity. Will bring back next month for the board to view the final language.

Sales & Business Development – Bob Peterson reported sales are good this month. Wincraft is \$10,000 over the expected income. No customer complaints.

Fund Raising/PR – Maggie Modjeski reported have received \$2500 Elizabeth Callender King Foundation and \$2500 from Community Foundation and \$1500 from BNSF for SET program. Edina Realty has chosen WORC as their designated charity.
Materials are available for Laundry and shredding

Program Management –Ann Nelson reported. One VA report was filed on health & safety concern of client. We have 283 active clients as of 3/31/13. Waiting on confirmation of the Ticket to Work program from Social Security. Legislatures are still working on DT&H ratios, licensing fees. Two vans were donated (Mississippi Welders and a community member). Both are in good condition. Okayed for strategic plan to be posted on the Board website.

Just hired 5 Job Coaches. Typically have a 1:6 ratio, but the job dictates staffing ratio.

Laundry Update –A little nervous about sales until have an MOU signed to formalize intent. Seeing excitement by clients that they have been chosen to work in the new area. Would like to get media more involved with the process. The project remains behind, but under budget on nearly everything. Todd has done an excellent job. Dave T will stay on until the end of May. Equipment – have acquired most of the equipment. Looking for ironer/folder. The will need to raise the well of the dock for trucks to unload.

Old Business

- CARF Requirements (6.1 Board Membership Criteria) –will report on next month

7. New Business

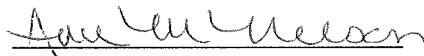
Election of New Board Member – Motion made and seconded (Schneider - Wenzel) to approve the nomination of Steve Volkman from PlastiComp to the Winona ORC Board of Directors. Steve has a Composites Engineering degree and recently moved back to Winona. Motion carried.

Success Story – Bob shared this story with us. Jenny, his daughter, told him that she isn't eligible for Social Security anymore because of her income she earns. WORC is a patient organization, allowing clients to progress at their own pace. What a success!

Next Board meetings are June 3rd, then August 26th.

8. **Adjourn:** Motion made and seconded (Pomeroy, Modjeski) to adjourn. Motion carried.

Respectfully Submitted,



Ann M. Nelson, M.S., LSW, PHR
Secretary