

2009 *Annual Report*



Winona ORC
1053 East Mark Street
Winona, MN 55987
www.winonaorc.org

Winona ORC

Mission

It is our mission to provide community based employment, vocational training and comprehensive job related skills and services to people with special needs. We will design programs to work harmoniously with other community resources to maximize opportunities to our clients and our community.

Vision

We envision a world where all people are uplifted by working. Through pride, dignity, continuous learning and respect for all, we build a healthier community.

Core Values

- 1) Dignity for all people
- 2) Respect for quality in work and programs
- 3) Learning organization

2009 Board of Directors

Kevin O'Reilly, Board Chair

Chad Anderson

Mike Kreiling

Jim Pomeroy

Ron Wenzel

Jim Yenish

Richard Enochs

Don Schneider

Maggie Modjeski

Winona ORC Services

Winona ORC serves people in Southeast Minnesota who have a disability. The people we serve must be 18 years old or older, have self care skills, and written verification on their disability. We serve people with a variety of disabilities including mental health conditions, development disabilities, traumatic brain injury, chemical dependency, and physical impairments. Below you will find descriptions of the programs offered at WORC.

If you or someone you know could use our job services, please contact Leslie Swartling, Director of Client Services. Phone: (507)452-1855

Center Based Employment

Winona ORC provides income producing employment, work experience, work adjustment, and support services for adults with disabilities. The individuals in this program develop and enhance their vocational skills in areas such as attendance, productivity, and co-worker relations. They receive job training and learn work related job skills for potential supported employment.

Community Based Employment

Winona ORC provides community based employment (CBS) opportunities to adults with disabilities. This program places small teams of workers into community businesses under the guidance of a supervisor. The services offered are job coaching, quality checks to meet customer standards, learning new job tasks, and support with problem solving as needed.

Career Options

Career Options provides day training and habilitation services for persons with developmental delays or related conditions. The services offered are supported employment, center based employment, work related activities, transportation, and community integrated activities. Additional services include the development of communication and cognitive skills, emotional expression skills, self-care skills, adaptive behaviors and social skills.

Employment Services in Wisconsin

Employment Services in Wisconsin provides supported and community employment to adults with disabilities. The services offered are job development, placement services, job coaching, vocational training and support services.

Job Placement Services: *Supported Employment*

Supported Employment provides gainful employment, independence, and community integration to adults with disabilities. The services offered are job development, job placement, assistance in developing resumes and written letters, on the job training, follow up services, support on or off the work site, and coordination with employers. WORC staff will maintain on-going contact with both the individual and the employer to identify goals, assist in maintaining the position, and for problem solving as needed.

Job Placement Services: *Next Step*

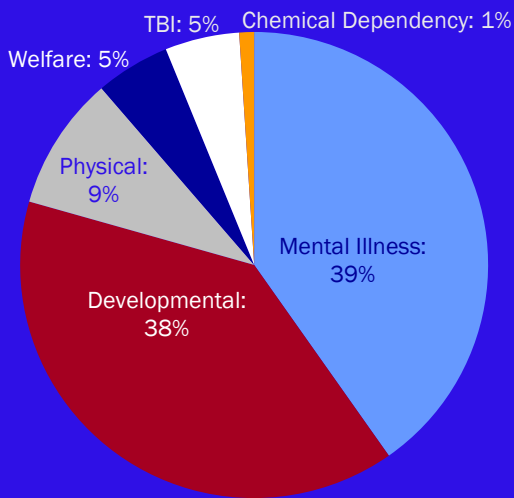
Next Step Program aids in the development of career placement for people with serious and persistent mental illness into community-based jobs. The services offered are assessment of current work skills, job development, job placement, job training, and support services with both the individual and the employer.

Welfare to Work Program

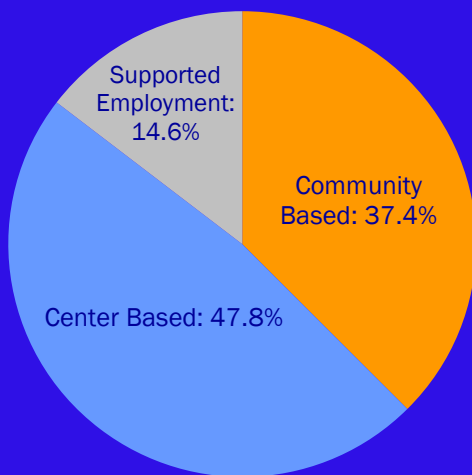
Welfare to Work provides employment opportunities and support services to individuals with severe impairments to employment. The services offered are work activity and skills training, job placement into competitive employment, job retention, and education on balancing work and personal lives.

2009 Program Statistics

2009 Primary Disabilities Statistics



2009 Percent of Hours Worked in Services



Clients Served

In 2009, we served 311 people with disabilities on a daily basis.

WORC Primary Disability Statistics 2009:

38%	Developmental Disabilities	5%	Traumatic Brain Injury
39%	Mental Illness	5%	Welfare Population
9%	Physical Disabilities	1%	Chemical Dependency

WORC Demographic Statistics 2009:

Gender	55%	Male	45%	Female
Age	14%	Age 15-25	54%	Age 41-64
	30%	Age 26-40	2%	Age 65+

WORC Program Statistics: At the end of December 2009, we were serving 311 people in the following programs.

121	Developmental Disabilities & Other	19	Placement: Next Step
89	Severe and Persistent Mental Illness	20	Welfare to Work
50	Career Options & Traumatic Brain Injury	8	WI Employment Services

From these programs, clients can be served in our services including Community Based Employment, Center Based Employment and Supported Employment. Below is a summary of total hours worked in 2009.

265,869 Total Work Hours Provided to People with Disabilities in Southeast Minnesota and Western Wisconsin

99,699	Hours Worked in Community Based Employment
127,291	Hours Worked in Center Based Employment
38,879	Hours Worked in Supported Employment

In 2009, 67 Direct Hire Placements were made!



2009 Winona ORC Donors

Alanna and Arnold Fenske
 Alfred and Eleanor Waldorf
 Andy and Maggie Modjeski
 Beatrice Petz
 Bert and Ruth Schaffner
 Betsy and John David Rowekamp
 Betsy Sawyer
 Bill and Shelly Leaf
 Blaine Krogh
 Bob and Deb Leaf
 Bob Kierlin and Mary Burrichter
 Bruce and Janice Petz
 Bryan Lande
 Cars-N-Credit
 Celesta Hoffman
 Chad Anderson
 Charlotte Rupprecht
 Chris Carroll, D.M.D.
 Christian and Mary Michener
 Cynthia and Fred Welke
 Dan and Pat Rukavina Family Fund
 Daniel and Dorothy Hoyt
 Dave and Muriel Arnold
 David and Jean Skime
 David McConville
 Deborah and Gene Pelowski
 Delores Wicka and Arthur Thurley
 Denise Householder
 Don and Janet Justin
 Don and Nancy Schneider
 Donald and Donna Peterson
 Donald Blake
 Donna Kamann and Eric Christensen
 Dr. John and Marlene Mulrooney
 Duane and Patricia Peterson
 Elizabeth Richter
 Ellis Bloomfield
 Erik Iverson
 Frank and Diane Wohletz
 Frankard Foundation
 Gayle Goetzman

2009 Tributes and Memorials

Winona ORC is grateful to receive gifts to honor or remember loved ones. The following gifts were received in 2009.

In Honor Of:

Bernie Brenner from Bob Kierlin and Mary Burrichter
 Mona Young from Rose and Bob Cyert
 Bob Kierlin from Bob and Deb Leaf
 Lori Wicka from Susan and Larry Rodruck
 Lori Wicka from Delores Wicka and Arthur Thurley
 Doug Householder from Mandi Householder

Gerry Cichanowski Fund
 GoodSearch
 Goodson Auto Machine Shop
 Greg Gaut and Marsha Neff
 HBCI
 Helen and Ellsworth Simon
 Helen Kowalski
 Helga Heise
 Henry and Marilyn Hansen
 Home and Community Options
 Humboldt Lodge #24 IOOF
 Ingvald and Marion Topness
 Irene and Richard Renk

Your gifts support our mission of creating job opportunities to over 320 people with disabilities on a daily basis in Southeast Minnesota and Western Wisconsin.

J. Lawrence and Mary Bergin
 JC and Arlene Pfeiffer
 Jean Galewski
 Jeff Abts
 Jim Pomeroy
 Jim Yenish
 Jo Hittner
 John and Kari Yearous
 Kent and Cathy Espe
 Kevin O'Reilly

Knitcraft Corporation
 L.J. English, Dentist
 Lawrence and Shirley Dieterman
 Mandi Householder
 Margaret Holland
 Margery and Roger Weichers
 Mark Martin, D.O.
 Marvin and Bergetta Gunderson
 Mary Kintzle
 Mary Malloy
 Mary Nix
 Merchants Bank
 Michael and Rebecca Kreiling
 Mike & Linda Cichanowski Family Fund
 Oz Lifting Products
 Pat and Joan Costello
 Peter and Kim Schwab
 Renata Rislow
 Rhea and Jon Iverson
 Richard and Barbara Shields
 Robert and Barbara Dufresne
 Robert and Donna Andraschko
 Robert and Erika Gilbertson
 Robert and Susanne Hoodecheck
 Robert Libera
 Robert Norton
 Roland and Edith Holm
 Ron and Karrol Wenzel
 Ronald and Diane Stevens
 Ronald Loftness
 Rose and Bob Cyert
 Rosemary Broughton
 RTP Company
 Sandra Creeley
 Susan and Larry Rodruck
 Thomas Wilmot
 Vernon Feine
 VFW Service Club
 Wal-Mart of Winona
 William Lindquist

Your name is important to us. We strive to be accurate and complete, however, errors still occur. If your name is spelled incorrectly or is not listed, please contact Winona ORC. Gifts received from January 1, 2009–December 31, 2009.

2009 Highlights

January: Winona ORC introduces "Faces of WORC" - a collection of client pictures served at WORC. Four pictures are featured on the cover of this report.
 May: Winona ORC won the Alfred P. Sloan Award for Workplace Flexibility through the Chamber of Commerce
 July: Awarded \$5,000 from the Winona Community Foundation to support a matching bus grant.
 August: Awarded a \$5,000 grant from the Xcel Energy Foundation to support services for people with mental illness.
 September: Judie Foster-Lupkin joins the Winona ORC team as Executive Director.
 December: Winona Community Foundation Youth In Philanthropy project awarded WORC a grant to purchase a back pack vacuum.

Winona ORC's Financials

Statement of Financial Position as of December 31, 2009

<u>ASSETS</u>	
Cash on hand and in banks	\$94,029
Accounts receivable	\$220,654
Grants and contracts receivable	\$210,831
Inventory	\$15,205
Prepaid Expenses	\$53,226
Current portion—unconditional promises to give	\$50
Property Plant and Equipment, net	\$1,398,203
CASH, restricted to long-term use	\$0
TOTAL ASSETS	\$1,992,198
<u>CURRENT LIABILITIES</u>	
Notes payable	\$98,043
Current portion of long-term debt	\$61,988
Accounts payable—trade	\$108,202
Accrued withholdings	\$19,896
Accrued payroll	\$119,412
TOTAL CURRENT LIABILITIES	\$407,541
LONG-TERM DEBT, net of current portion	\$400,642
TOTAL LIABILITES	\$808,183
<u>NET ASSETS</u>	
Unrestricted	\$1,176,865
Temporarily restricted	\$6,050
Permanently restricted	\$1,100
TOTAL NET ASSETS	\$1,184,015
TOTAL LIABILITIES AND NET ASSETS	\$1,992,198

Statement of Activities as of December 31, 2009

<u>REVENUES AND GAINS</u>	
Workshop Sales-Gross Margin	\$1,159,851
Contributions and grants	\$149,155
Agency revenue	\$1,832,001
Special events revenue	\$26,377
Loss on abandonment of assets	(\$37,347)
Interest income	\$186
TOTAL UNRESTRICTED REVENUE AND GAINS	\$3,130,223
<u>NET ASSETS RELEASED FROM RESTRICTIONS</u>	
Satisfaction of spending restrictions	\$20,450
Expiration of time restrictions	\$16,357
TOTAL UNRESTRICTED REVENUE, GAINS, AND RECLASSIFICATIONS	\$3,167,030
<u>EXPENDITURES</u>	
Program services	\$2,877,771
Management and general	\$179,555
Fundraising	\$70,074
TOTAL EXPENSES	\$3,127,400
INCREASE IN UNRESTRICTED NET ASSETS	\$39,630
<u>CHANGE IN TEMPORARILY RESTRICTED NET ASSETS</u>	
United Way allocations	\$10,882
Contributions	\$0
Net assets released from restriction	(\$36,807)
(DECREASE) IN TEMPORARILY RESTRICTED NET ASSETS	(\$25,925)
CHANGE IN NET ASSETS	\$13,705
NET ASSETS AT BEGINNING OF YEAR	\$1,170,310
NET ASSETS AT END OF YEAR	\$1,184,015

Winona ORC 2009 Annual Report



www.winonaorc.org



Winona ORC
1053 East Mark Street
Winona, MN 55987

Phone: (507)452-1855
Toll Free: (800)657-4846
TTY: (507)452-9041
Fax: (507)452-1857