

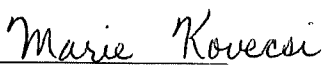
Winona ORC Industries
Board of Directors Meeting
Minutes of April 30, 2018, 4:30 pm

Members Present: Judy Herdina, Marie Kovecsi, Gale Lanning, Deb McClellan, John Milek, Bob Peterson, Bill Reinarts, Jim Vrchota, Ron Wenzel, Heidi Smith; Phone: Ellen Smith; Guest: Connie Tropple

Meeting called to order, with introduction of guest, Connie Tropple, 4:35

1. Agenda accepted as printed, Motion: Bob Peterson, second, John Milek.
2. Review and approval of Minutes, March 19, 2018 meeting, Motion: John Milek, second, Bill Reinarts. Heidi Smith added copy of electronic vote taken after the March meeting, since there was not a quorum present.
3. Finance Committee Report-- Review and Approval of Financials, February and March 2018 financials, approved motion: Bob Peterson, second, Bill Reinarts. Copies on website. Jim Vrchota reported 2 issues-- low revenues but expenses are under budget by 2%. ORC has cancelled the newspaper subscription and overtime. Work is proceeding to find new income but additional sources include: a new client, new sponsor for golf, Rotary grant, Winona Community Foundation grant up for approval today and working on a grant for a new bus.
4. New Business-- Heidi Smith reported a \$5000 grant application has been sent to the Winona Community Foundation for technology. This strengthens the Bremerton application since it shows community support. Motion to approve: Jim Vrchota, second, Ron Wenzel.
5. Executive Director's Report: Discussion of possible activities
 - A. Community Open House (our 45th year, Peerless Chain was our first customer). Possibility to co-ordinate this with a Chamber of Commerce event.
 - B. Shredding event.
 - C. Hold C-TEC meeting at ORC. This would include High School and College Students with disabilities.
 - D. Develop pamphlet to send to businesses-- "this is what we do, care to join us?"
 - E. Several Board members pledged to help with additional community events.
6. Old Business: Update on Executive Director Goals Report on sub-Committee to review and develop goals for 2018:

Total of 7 Goals, 5 are weighted for compensation possibilities.
(Increase sales for extended employment contracts, including center-based, community-based and program, Succession plan for Michael, Increase client satisfaction, Increase Fund Development and Advancement, Increase Community Outreach Activities, and Continue Vertex replacement and Staff Development.)
7. Adjourn, 5:20pm, Motion: Deb McClellan, second, Gale Lanning.


Respectfully Submitted,
Marie Kovecsi, Secretary