

W.O.R.C. Board of Directors Meeting
February 23, 2009
Board Room, WORC Building

PRESENT: Ron Wenzel, Kevin O'Reilly, Jim Yenish, Jim Pomeroy, Chad Anderson, Mike Kreiling
Staff: Bill Harris

Absent: Pat Malone, Mary Malloy

1. Ron Wenzel called the meeting to order at 5:05pm, there was a quorum present.
2. Ron Wenzel asked for a review of the minutes from January 26, 09, and a motion to approve. A motion was made by Jim Pomeroy, it was seconded by Kevin O'Reilly, and passed unanimously.
3. Kevin O'Reilly reported on the finance committee meeting that was held just prior to the Board meeting. The financial statement shows a net loss greater than anticipated for January of \$39,423. Sales were 16% below budget for the month. There was a discussion related to the need to increase sales and to look at ways to cut costs. A motion was made by Jim Yenish to approve the Finance Committee report as presented; it was seconded by Chad Anderson, and passed unanimously.
4. Personnel Committee: Jim Pomeroy reported on the meeting of the Personnel committee, which met on 2/18. There was a discussion of PTO and an employee discipline policy.
5. Sales and Business Development Committee: Jim Yenish reported. A new plan was put into place at the meeting on 2/19, will be reviewed on a monthly basis.
6. Fund Raising Committee: Kevin O'Reilly reported for the committee which met with the Sales group on 2/19. The goal was set at \$100,000 and Mandi presented a detailed plan. The Spelling Bee is on March 11th. The golf committee is working and has 3 major sponsors so far, Peerless, Fastenal and Winona National.
7. New Board Member: Ron Wenzel reported that Don Schneider was back in town and prepared to rejoin the Board. A motion was made by Jim Pomeroy to have Don Schneider elected to the Board for a full term, it was seconded by Kevin O'Reilly, and was passed unanimously.
8. Executive Directors Report: Bill emailed the report to the Board.

MOTION: Jim Yenish made a motion to adjourn, CARRIED. Meeting adjourned at 5:55 pm.

Respectfully submitted,
Bill Harris,